



MT lifts the lid on logistics players, showing how operators are dealing with challenging conditions

Logistics shows resilience

Eddie Stobart up for sale, and profit almost wiped out at the mighty DHL Supply Chain – it sounds like an extraordinary year for the logistics industry.

It would be easy to assume that it was a particularly bad year for operators, but our figures tend to contradict this. In fact, the story is one of resilience in the face of challenging market conditions.

Average turnover is up for the companies that made it into this year's Top 100, with 3.8% growth on the year before. Average pre-tax profit has also risen – 4.8% up on the year before, in fact. This suggests that companies have been focusing on maintaining profit. The previous Top 100 survey found a 10.3% increase in turnover, but a 17.7% drop in pre-tax profit.

There has also been an increase in employment in the industry: on average companies are now employing 4.4% more people than they did a year ago.

There has been a lot of talk about the effect of Brexit on the industry, and there is no doubt

that there is potential for significant disruption, but the Top 100 demonstrates that road transport has proved remarkably resilient in the face of the challenges so far.

The Top 100 also highlights the ups and downs of the online shopping boom. Parcel

carriers such as DPD and Hermes have continued their strong performance, both in terms of sales growth and profit margins, on the back of the UK's love affair with internet retailing. But another giant of this market, Yodel, is still struggling to turn heavy losses into profit.

The past few years have seen significant consolidation in the industry, with Kinaxia continuing to acquire businesses. The latest figures show its turnover is 40% up on the year before.

Eddie Stobart has also made significant acquisitions, although there is a question mark over whether the name will survive. Regardless of whether there is a takeover, it still needs to decide if it will retain the Stobart branding when its licence to use it expires next year.

However, even if that happens there will still be a Stobart in the MT Top 100. WS Transportation, which was formed in April 2014 by William Stobart and his son Edward, makes its first appearance this year – coming in at number 87. There could be no better symbol of the resilience of this industry. ■

KEY AVERAGES

Turnover latest year	£318,766,000
Turnover previous year	£307,080,216
Pre-tax profit latest year	£7,071,122
Pre-tax profit previous year	£6,750,022
Number of employees latest year	3,654
Number of employees previous year	3,501
Sales per employee latest year	£87,248
Changes in sales per employee	-0.01%
Profit per employee latest year	£1,935
Change in profit per employee	0%
Return on sales latest year	2.22%



LARGEST 100 COMPANIES (BY TURNOVER)

Latest rank	Previous rank	Company or trading name	Financial year end	Latest year turnover (£000s)	Latest year pre-tax profit (£000s)	Latest year employees	Previous year turnover (£000s)	Previous year pre-tax profit (£000s)
1	1	Royal Mail (UKPIL)	25/03/2019	7,732,000	160,000	143,000	7,615,000	39,000
2	2	DHL	31/12/2018	5,010,560	-36,024	47,900	4,736,180	142,822
3	3	XPO Logistics	31/12/2018	1,551,765	50,229	21,680	1,386,929	45,454
4	5	DPD	31/12/2018	1,315,305	189,586	8,471	1,207,333	184,478
5	6	Wincanton	31/03/2019	1,141,500	48,600	17,460	1,171,900	37,900
6	7	UPS	31/12/2017	1,084,441	82,491	8,145	944,927	62,321
7	8	Menzies Distribution	31/12/2018	937,300	-22,700	2,966	1,049,000	24,000
8	4	FedEx Corporation	31/05/2018	913,104	53,083	10,842	1,271,461	-12,027
9	11	Eddie Stobart Logistics	30/11/2018	843,141	23,624	6,100	623,924	9,915
10	9	Kuehne + Nagel	31/12/2017	749,525	35,170	11,580	809,640	31,386
11	10	Hermes Parcelnet	28/02/2019	749,457	36,092	3,345	665,585	37,308
12	13	Culina Group	31/12/2018	584,671	26,775	5,826	497,497	28,091
13	12	Whistl UK	31/12/2018	563,663	4,795	1,734	544,582	4,891
14	14	Yodel	30/06/2018	481,505	-110,986	5,059	492,791	-85,700
15	15	Gist	31/12/2017	437,331	8,832	4,661	416,678	17,707
16	18	Turners (Soham) Holdings	31/12/2018	414,553	33,041	3,476	396,283	31,696
17	16	Clipper Logistics Group	30/04/2018	400,115	17,966	4,531	340,127	16,052
18	17	Ceva Logistics	31/12/2018	399,589	2,297	3,984	395,703	14,213
19	23	NFT Distribution Holdings	29/09/2018	333,972	-30,826	2,488	202,164	-14,098
20	20	Maritime Transport	27/12/2018	304,877	8,124	2,457	253,730	6,687
21	19	DX Group	30/06/2018	299,500	-19,900	3,264	291,900	-82,300
22	22	Harry Yearsley	31/03/2018	220,797	-3,105	1,498	203,064	4,906
23	21	Yusen Logistics (UK)	31/03/2019	215,946	823	1,414	237,739	2,513
24	24	W H Malcoln	31/01/2018	200,149	7,550	2,110	207,231	17,153
25	26	DSV Road	31/12/2018	196,283	10,357	730	193,895	9,757
26	25	Bibby Supply Chain Services	31/12/2018	192,416	-3,725	1,918	198,438	833
27	31	Europa Worldwide Logistics	31/12/2018	175,907	5,244	675	144,353	3,224
28	27	Tuffnells Parcels Express	31/08/2018	175,195	-5,343	2,794	183,812	12,165
29	30	Gregory Distribution (Holdings)	30/09/2018	173,971	5,703	1,881	159,884	5,516
30	29	Fowler Welch	31/03/2018	168,560	4,252	1,477	163,468	4,520
31	28	Gefco	31/12/2018	165,875	6,156	530	162,374	11,843
32	32	Langdon Group	31/12/2018	150,235	6,905	1,467	139,138	5,638
33	33	Hoyer Petrolog UK	31/12/2018	132,879	1,409	1,244	132,046	2,162
34	36	CM Downton (Haulage Contractors)	30/06/2018	127,319	2,835	1,229	116,838	5,138
35	34	Movianto UK	31/12/2018	124,253	-4,300	653	123,850	-4,992
36	38	BCA Automotive	01/04/2018	121,933	2,023	1,085	109,981	938
37	41	Kinaxia	31/12/2018	114,907	-756	1,539	81,840	567
38	35	Pentalver Transport	31/12/2018	114,387	2,892	418	118,426	8,392
39	37	ECM (Vehicle Delivery Service)	31/12/2018	100,544	1,824	795	102,163	1,659
40	39	McBurney Transport Group	31/12/2018	100,536	3,929	790	92,971	3,469
41	43	Howard Tenens	30/09/2018	94,193	30,766	700	75,623	5,924
42	63	FreshLinc Group	28/01/2018	87,770	1,280	359	45,380	331
43	55	Moran Logistics	31/12/2018	74,694	334	392	54,641	2,049
44	52	Owens (Road Services)	30/06/2018	70,496	1,628	782	55,648	2,239
45	42	Suttons Tankers	30/04/2018	70,042	1,463	594	81,691	204
46	44	PCL Transport 24/7	30/06/2018	66,818	-7,138	894	69,064	-9,872
47	47	Maxi Haulage	30/09/2018	66,293	1,915	348	62,335	1,350
48	45	Redhead Freight	31/12/2018	66,086	-332	360	64,594	-939
49	58	R Swain & Sons	31/12/2018	65,392	1,917	601	49,747	1,102
50	48	Woodside Logistics Group	31/03/2018	64,407	3,000	483	61,803	3,987

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GOODYEAR

Latest rank	Previous rank	Company or trading name	Financial year end	Latest year turnover (£000s)	Latest year pre-tax profit (£000s)	Latest year employees	Previous year turnover (£000s)	Previous year pre-tax profit (£000s)
51	53	Abbey Logistics Group	30/06/2018	63,144	-3,559	623	55,009	-554
52	54	Panther Warehousing	31/12/2018	62,576	381	591	54,757	2,645
53	50	Reed Boardall Group	31/03/2018	61,641	1,385	773	60,231	841
54	49	John G Russell	31/03/2018	61,075	4,661	598	60,593	3,914
55	46	Pickfords Move Management	30/09/2018	59,464	2,068	333	64,048	978
56	51	Knights of Old	31/05/2018	56,340	-2,880	525	59,836	-3,391
57	56	Solstor UK	30/09/2018	53,884	413	111	53,510	470
58	62	Jack Richards & Son	31/05/2018	53,674	988	701	45,864	1,239
59	60	ARR Craib Transport	31/03/2018	50,808	1,251	417	49,170	1,209
60	59	Geodis UK	30/12/2017	50,107	-4,468	301	49,330	-4,248
61	74	GBA Services	31/12/2018	48,595	1,287	236	36,120	1,157
62	61	Currie International	31/12/2017	48,111	38	336	47,870	-102
63	64	Lenham Storage Group	31/08/2018	47,267	1,579	569	44,552	2,064
64	67	Advanced Supply Chain Group	30/11/2018	42,899	2,535	755	39,783	1,811
65	71	Warrens Warehousing and Distribution	31/12/2018	42,697	2,928	360	38,276	1,745
66	65	RT Keedwell	31/10/2018	42,249	381	441	42,619	160
67	73	Montgomery Transport	30/09/2018	41,764	-90	326	37,256	5
68	68	Bouhey Distribution	31/05/2018	41,003	-754	484	39,557	1,282
69	40	Lloyd Fraser Holdings	28/02/2018	40,862	606	512	83,012	3,745
70	69	Hargreaves Services – Transport	31/05/2018	39,200	500		43,700	0
71	70	Rhys Davies and Sons	31/08/2017	38,753	319	404	37,570	405
72	66	Agro Merchants (Grocontinental)	31/12/2018	37,211	35,854	379	41,992	6,065
73	72	S J Bargh	30/04/2018	37,058	647	461	37,405	1,964
74	76	Countrywide Freight Group	31/03/2018	35,928	593	330	33,767	64
75	57	Lomas Distribution	30/07/2018	34,364	814	251	52,081	109
76	78	Freightroute	31/12/2018	33,722	1,038	413	31,763	847
77	75	Fred Sherwood & Sons (Transport)	31/03/2018	33,375	2,626	44	34,662	672
78	84	Brit European	31/12/2018	33,128	1,350	268	28,416	598
79	79	McPherson	31/07/2018	33,057	2,678	358	30,861	2,903
80	82	T J Transport	31/12/2018	32,904	340	238	29,407	352
81	new	Knowles Transport	31/12/2018	32,142	1,506	273	30,392	-4,430
82	new	Buffalod Logistics	31/12/2018	31,043	1,036	222	32,220	-1,656
83	93	Meachers Global Logistics	31/05/2019	30,624	2,208	158	26,138	1,895
84	96	JW Suckling Transport	31/12/2018	30,427	604	282	25,175	627
85	87	ET Holdings (Evans and Seymour Transport)	31/03/2018	30,181	838	261	27,468	1,199
86	81	Bartrums Group	31/12/2018	30,125	1,601	294	29,418	1,175
87	new	WS Transportation	31/05/2018	29,295	454	202	23,780	197
88	new	Circle Express	31/03/2018	29,210	-751	248	28,559	-268
89	85	H Siwyer (Transport)	31/03/2018	28,967	481	61	28,367	660
90	88	WM Armstrong (Longtown)	31/03/2018	28,616	286	264	27,178	403
91	91	Associated Cold Stores and Transport	29/12/2018	28,589	2,210	230	26,631	2,236
92	99	Expect Distribution	30/11/2018	28,353	1,435	262	24,239	1,250
93	86	James Kemball	31/03/2018	27,780	-7,747	253	28,199	-1,733
94	new	Neill & Brown Global Logistics Group	30/04/2018	27,592	2,083	143	24,112	2,044
95	90	Elddis Transport (Consett)	31/12/2018	27,400	658	322	26,942	479
96	89	STVA UK	31/12/2017	27,020	156	30	30,190	-110
97	new	Acumen Logistics Group	31/12/2018	27,007	-343	212	25,514	144
98	92	Pollock (Scotrans)	26/08/2018	26,769	58	241	26,529	115
99	97	Alan Firmin	30/04/2018	26,488	3,796	220	24,649	-1,136
100	new	Fagan & Whalley	30/04/2018	25,955	1,258	312	23,934	1,390

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GOODYEAR

GROWTH IN TURNOVER

Turnover growth rank	Overall rank	Company or trading name	Latest year turnover (£000s)	Previous year turnover (£000s)	Growth in turnover (%)	Turnover growth rank	Overall rank	Company or trading name	Latest year turnover (£000s)	Previous year turnover (£000s)	Growth in turnover (%)
1	42	FreshLinc Group	87,770	45,380	93.41	51	16	Turners (Soham) Holdings	414,553	396,283	4.61
2	19	NFT Distribution Holdings	333,972	202,164	65.20	52	50	Woodside Logistics Group	64,407	61,803	4.21
3	37	Kinaxia	114,907	81,840	40.40	53	68	Bouhey Distribution	41,003	39,557	3.66
4	43	Moran Logistics	74,694	54,641	36.70	54	13	Whistl UK	563,663	544,582	3.50
5	9	Eddie Stobart Logistics	843,141	623,924	35.14	55	59	ARR Craib Transport	50,808	49,170	3.33
6	61	GBA Services	48,595	36,120	34.54	56	71	Rhys Davies and Sons	38,753	37,570	3.15
7	49	R Swain & Sons	65,392	49,747	31.45	57	30	Fowler Welch	168,560	163,468	3.11
8	44	Owens (Road Services)	70,496	55,648	26.68	58	21	DX Group	299,500	291,900	2.60
9	41	Howard Tenens	94,193	75,623	24.56	59	86	Bartrums Group	30,125	29,418	2.40
10	87	WS Transportation	29,295	23,780	23.19	60	53	Reed Boardall Group	61,641	60,231	2.34
11	27	Europa Worldwide Logistics	175,907	144,353	21.86	61	48	Redhead Freight	66,086	64,594	2.31
12	84	JW Suckling Transport	30,427	25,175	20.86	62	88	Circle Express	29,210	28,559	2.28
13	20	Maritime Transport	304,877	253,730	20.16	63	31	Gefco	165,875	162,374	2.16
14	17	Clipper Logistics Group	400,115	340,127	17.64	64	89	H Sivyer (Transport)	28,967	28,367	2.12
15	12	Culina Group	584,671	497,497	17.52	65	95	Elddis Transport (Consett)	27,400	26,942	1.70
16	83	Meachers Global Logistics	30,624	26,138	17.16	66	60	Geodis UK	50,107	49,330	1.57
17	58	Jack Richards & Son	53,674	45,864	17.03	67	1	Royal Mail (UKPII)	7,732,000	7,615,000	1.54
18	92	Expect Distribution	28,353	24,239	16.97	68	25	DSV Road	196,283	193,895	1.23
19	78	Brit European	33,128	28,416	16.59	69	18	Ceva Logistics	399,589	395,703	0.98
20	51	Abbey Logistics Group	63,144	55,009	14.79	70	98	Pollock (Scotrans)	26,769	26,529	0.90
21	6	UPS	1,084,441	944,927	14.76	71	54	John G Russell	61,075	60,593	0.79
22	94	Neill & Brown Global Logistics	27,592	24,112	14.43	72	57	Solstor UK	53,884	53,510	0.70
23	52	Panther Warehousing	62,576	54,757	14.28	73	33	Hoyer Petrolog UK	132,879	132,046	0.63
24	11	Hermes Parcelnet	749,457	665,585	12.60	74	62	Currie International	48,111	47,870	0.50
25	67	Montgomery Transport	41,764	37,256	12.10	75	35	Movianto UK	124,253	123,850	0.33
26	80	T J Transport	32,904	29,407	11.89	76	66	RT Keedwell	42,249	42,619	-0.87
27	3	XPO Logistics	1,551,765	1,386,929	11.88	77	73	S J Bargh	37,058	37,405	-0.93
28	65	Warrens Warehousing & Distrib	42,697	38,276	11.55	78	93	James Kemball	27,780	28,199	-1.49
29	36	BCA Automotive	121,933	109,981	10.87	79	39	ECM (Vehicle Delivery Service)	100,544	102,163	-1.58
30	85	ET Holdings (Evans and Seymour)	30,181	27,468	9.88	80	14	Yodel	481,505	492,791	-2.29
31	34	CM Downton (Haulage Contractors)	127,319	116,838	8.97	81	5	Wincanton	1,141,500	1,171,900	-2.59
32	4	DPD	1,315,305	1,207,333	8.94	82	26	Bibby Supply Chain Services	192,416	198,438	-3.03
33	29	Gregory Distribution (Holdings)	173,971	159,884	8.81	83	46	PCL Transport 24/7	66,818	69,064	-3.25
34	22	Harry Yearsley	220,797	203,064	8.73	84	38	Pentalver Transport	114,387	118,426	-3.41
35	100	Fagan & Whalley	25,955	23,934	8.45	85	24	W H Malcolm	200,149	207,231	-3.42
36	40	McBurney Transport Group	100,536	92,971	8.14	86	82	Buffaload Logistics	31,043	32,220	-3.65
37	32	Langdon Group	150,235	139,138	7.98	87	77	Fred Sherwood & Sons (Transport)	33,375	34,662	-3.71
38	64	Advanced Supply Chain Group	42,899	39,783	7.83	88	28	Tuffnells Parcels Express	175,195	183,812	-4.69
39	99	Alan Firmin	26,488	24,649	7.46	89	56	Knights of Old	56,340	59,836	-5.84
40	91	Associated Cold Stores and T'port	28,589	26,631	7.35	90	55	Pickfords Move Management	59,464	64,048	-7.16
41	79	McPherson	33,057	30,861	7.12	91	10	Kuehne + Nagel	749,525	809,640	-7.42
42	74	Countrywide Freight Group	35,928	33,767	6.40	92	23	Yusen Logistics (UK)	215,946	237,739	-9.17
43	47	Maxi Haulage	66,293	62,335	6.35	93	70	Hargreaves Services - Transport	39,200	43,700	-10.30
44	76	Freightroute	33,722	31,763	6.17	94	96	STVA UK	27,020	30,190	-10.50
45	63	Lenham Storage Group	47,267	44,552	6.09	95	7	Menzies Distribution	937,300	1,049,000	-10.65
46	97	Acumen Logistics Group	27,007	25,514	5.85	96	72	Agro Merchants Whitchurch	37,211	41,992	-11.39
47	2	DHL	5,010,560	4,736,180	5.79	97	45	Suttons Tankers	70,042	81,691	-14.26
48	81	Knowles Transport	32,142	30,392	5.76	98	8	FedEx Corporation	913,104	1,271,461	-28.18
49	90	WM Armstrong (Longtown)	28,616	27,178	5.29	99	75	Lomas Distribution	34,364	52,081	-34.02
50	15	Gist	437,331	416,678	4.96	100	69	Lloyd Fraser Holdings	40,862	83,012	-50.78



GROWTH IN PROFIT

Latest rank	Company or trading name	Latest year pre-tax profit (£000s)	Previous year pre-tax profit (£000s)	Growth in profit (%)	Latest rank	Company or trading name	Latest year pre-tax profit (£000s)	Previous year pre-tax profit (£000s)	Growth in profit (%)
£500m-plus turnover					£30m-£50m turnover				
8	FedEx Corporation	53,083	-12,027	541.37	46	PCL Transport 24/7	-7,138	-9,872	27.69
1	Royal Mail (UKPIL)	160,000	39,000	310.26	54	John G Russell	4,661	3,914	19.08
9	Eddie Stobart Logistics	23,624	9,915	138.27	56	Knights of Old	-2,880	-3,391	15.07
6	UPS	82,491	62,321	32.36	59	ARR Craib Transport	1,251	1,209	3.47
5	Wincanton	48,600	37,900	28.23	60	Geodis UK	-4,468	-4,248	-5.20
10	Kuehne + Nagel	35,170	31,386	12.06	57	Solstar UK	413	470	-11.98
3	XPO Logistics	50,229	45,454	10.51	58	Jack Richards & Son	988	1,239	-20.27
4	DPD	189,586	184,478	2.77	50	Woodside Logistics Group	3,000	3,987	-24.75
13	Whistl UK	4,795	4,891	-1.96	44	Owens (Road Services)	1,628	2,239	-27.31
11	Hermes Parcelnet	36,092	37,308	-3.26	43	Moran Logistics	334	2,049	-83.68
12	Culina Group	26,775	28,091	-4.68	52	Panther Warehousing	381	2,645	-85.60
2	DHL	-36,024	142,822	-125.22	£20m-£30m turnover				
7	Menzies Distribution	-22,700	24,000	-194.58	70	Hargreaves Services - Transport	500	0	∞
£100m-£500m turnover					74	Countrywide Freight Group	593	64	829.58
36	BCA Automotive	2,023	938	115.67	75	Lomas Distribution	814	109	643.93
21	DX Group	-19,900	-82,300	75.82	72	Agro Merchants Whitchurch	35,854	6,065	491.14
27	Europa Worldwide Logistics	5,244	3,224	62.67	77	Fred Sherwood & Sons (Transport)	2,626	672	290.79
32	Langdon Group	6,905	5,638	22.47	66	RT Keedwell	381	160	138.13
20	Maritime Transport	8,124	6,687	21.49	62	Currie International	38	-102	137.37
35	Movianto UK	-4,300	-4,992	13.86	81	Knowles Transport	1,506	-4,430	134.00
40	McBurney Transport Group	3,929	3,469	13.25	78	Brit European	1,350	598	125.77
17	Clipper Logistics Group	17,966	16,052	11.92	65	Warrens Warehousing and Dist'n	2,928	1,745	67.80
39	ECM (Vehicle Delivery Service)	1,824	1,659	10.00	64	Advanced Supply Chain Group	2,535	1,811	39.95
25	DSV Road	10,357	9,757	6.15	86	Bartrams Group	1,601	1,175	36.27
16	Turners (Soham) Holdings	33,041	31,696	4.24	76	Freightroute	1,038	847	22.54
29	Gregory Distribution (Holdings)	5,703	5,516	3.39	83	Meachers Global Logistics	2,208	1,895	16.52
30	Fowler Welch	4,252	4,520	-5.93	61	GBA Services	1,287	1,157	11.22
14	Yodel	-110,986	-85,700	-29.51	80	T J Transport	340	352	-3.43
33	Hoyer Petrolog UK	1,409	2,162	-34.85	84	JW Suckling Transport	604	627	-3.73
34	CM Downton (Haulage Contractors)	2,835	5,138	-44.81	79	McPherson	2,678	2,903	-7.74
31	Gefco	6,156	11,843	-48.02	71	Rhys Davies and Sons	319	405	-21.41
15	Gist	8,832	17,707	-50.12	63	Lenham Storage Group	1,579	2,064	-23.47
24	WH Malcolm	7,550	17,153	-55.98	85	ET Holdings (Evans and Seymour)	838	1,199	-30.15
38	Pentalver Transport	2,892	8,392	-65.54	73	S J Bargh	647	1,964	-67.04
23	Yusen Logistics (UK)	823	2,513	-67.25	69	Lloyd Fraser Holdings	606	3,745	-83.81
18	Ceva Logistics	2,297	14,213	-83.84	68	Bougey Distribution	-754	1,282	-158.81
19	NFT Distribution Holdings	-30,826	-14,098	-118.66	82	Buffaload Logistics	1,036	-1,656	-162.56
28	Tuffnells Parcels Express	-5,343	12,165	-143.92	67	Montgomery Transport	-90	5	-2,050.46
22	Harry Yearsley	-3,105	4,906	-163.28	£20m-£30m turnover				
37	Kinaxia	-756	567	-233.17	99	Alan Firmin	3,796	-1,136	434.10
26	Bibby Supply Chain Services	-3,725	833	-547.18	96	STVA UK	156	-110	241.82
£50m-£100m turnover					88	Circle Express	-751	-268	180.22
45	Suttons Tankers	1,463	204	617.39	87	WS Transportation	454	197	130.03
51	Abbey Logistics Group	-3,559	-554	542.65	95	Elddis Transport (Consett)	658	479	37.46
41	Howard Tenens	30,766	5,924	419.35	92	Expect Distribution	1,435	1,250	14.77
42	FreshLinc Group	1,280	331	286.28	94	Neill & Brown Global Logistics Group	2,083	2,044	1.92
55	Pickfords Move Management	2,068	978	111.48	91	Associated Cold Stores and T'port	2,210	2,236	-1.15
49	R Swain & Sons	1,917	1,102	73.93	100	Fagan & Whalley	1,258	1,390	-9.49
53	Reed Boardall Group	1,385	841	64.74	89	H Sivyver (Transport)	481	660	-27.23
48	Redhead Freight	-332	-939	64.70	90	WM Armstrong (Longtown)	286	403	-29.08
47	Maxi Haulage	1,915	1,350	41.84	98	Pollock (Scotrans)	58	115	-49.73
					97	Acumen Logistics Group	-343	144	-337.81
					93	James Kemball	-7,747	-1,733	-347.11



The MT Top 100 explained

The rankings were finalised on 24 October 2019. The data was compiled from audited accounts filed at Companies House during the 12 months since the last Top 100 was compiled in November 2018, unless otherwise stated. The table lists the company in regard to its official registered name at Companies House, which is not always the same at the company's trading name. MT has compiled the tables using the turnover and pre-tax profit figures generated solely or primarily from UK road transport and warehousing activities of the businesses concerned, unless otherwise stated. Figures shown for employees are predominantly for those employed solely or primarily in the UK.

Advanced Supply Chain's figures reflect the performance of Advanced Supply Chain Group, excluding the results of its Advanced Forwarding international freight forwarding business.

Aspray Transport has been excluded as it went into administration on 9 September 2019.

BCA Automotive comprises Walon, Paragon Automotive Logistics and Sensible Automotive, which are all subsidiaries of BCA Marketplace.

Brit European's figures for the previous year are restated.

CEVA Logistics' figures for the previous year are restated.

Culina Group comprises Culina Logistics, Great Bear Distribution, Integrated Packing Services, Morgan McLernon, CML F&L (Telford) and Robsons of Spalding.

Currie International Holdings did not file 2018 accounts with Companies House in time for inclusion in the Top 100, so 2017 figures were used.

DHL comprises DHL Supply Chain, DHL Parcel UK, Tradeteam, DHL International UK, and Exel UK. The company is consolidating logistics contracts into DHL Supply Chain as they are renewed from Exel and Tradeteam.

Employees in DHL Supply Chain, Tradeteam and Exel are employed through DHL Services. DHL's freight forwarding business is excluded from our figures.

DPD comprises DPDgroup UK and DPDLocal, formerly Interlink Express.

FedEx comprises FedEx UK and TNT UK. The previous year figures for TNT cover a 17-month period.

FreshLinc 2017 figures are for a seven-month period.

Geodis UK did not file 2018 accounts with Companies House in time for inclusion in the Top 100, so 2017 figures were used.

GIST did not file 2018 accounts with Companies House in time for inclusion in the Top 100, so 2017 figures were used.

Gregory Distribution's AAR Craib Transport subsidiary has been kept distinct, as last year, as it is accounted for separately.

Grocontinental has been renamed Agro Merchants Whitchurch. Pre-tax profit includes a £34.8m exceptional item for sale of a property.

Hargreaves Services – Transport did not supply employee numbers for the most recent financial year.

Kuehne+Nagel did not file 2018 accounts with Companies House in time for inclusion,

so 2017 figures were used. K+N's turnover is derived from its contract logistics business (as reported by Kuehne + Nagel Ltd) and K+N Drinks Logistics. Turnover from its freight forwarding business is excluded to best reflect the domestic road freight-related contributions to the business. However, as K+N does not split the two divisions into legal entities, we were unable to break down pre-tax profit and employee numbers in the same way. Therefore, profit and employee figures include the international freight forwarding business.

Lenham Storage comprises Lenham Storage and Lenham Storage Southern.

Lloyd Fraser 2017 figures are for an 18-month period.

Lomas Distribution 2017 figures are for 18-month period and have been restated.

McBurney Holdings comprises McBurney Transport and Bondelivery Northern Ireland.

Moran Logistics' accounting period has been extended to cover the 15 months to 31 December 2018.

NFT Distribution's accounting period extended to cover 18 months to 29 September 2018.

Pentalver comprises Pentalver Transport and Pentalver Cannock.

Rhys Davies & Sons did not file 2018 accounts with Companies House in time for inclusion in the Top 100 as it has extended its accounting period to 28 February 2019, therefore 2017 figures were used.

RT Keedwell's figures for 2017 have been restated in its latest accounts.

S J Bargh's figures for 2017 have been restated in its latest accounts.

STVA UK did not file 2018 accounts with Companies House in time for inclusion in the Top 100, so 2017 figures were used.

UPS did not file 2018 accounts with Companies House in time for inclusion in the Top 100, so 2017 figures were used.

XPO Logistics comprises XPO Supply Chain, XPO Transport Solutions UK and XPO Bulk UK. We have excluded XPO Global Forwarding and XPO Maintenance UK to best reflect turnover and profit derived from domestic road freight.

XPO Bulk UK did not file 2018 accounts in time for inclusion in the Top 100, so 2017 figures for the XPO business were used.

Yodel comprises Yodel Delivery Network and Arrow XL.

KINAXIA

Kinaxia's main entry is for Kinaxia Ltd. This table shows the figures for the companies it has acquired to make up the group. It gives an indication the size of the group once the results for the latest acquisitions are fully taken into account. In October 2018, Kinaxia acquired AKW Group – its accounting period has been extended to cover the 18 months to 31 December 2018. In November 2018, Kinaxia acquired Fresh Freight Group – its accounting period has been shortened to cover the seven months to 31 December 2018. In May 2019, Kinaxia acquired David Hathaway Transport. In June 2019, BC Transport was merged with William Kirk.

	Turnover(£)	Pre-tax profit(£)	Year to
AJ Maiden and Son	11,295,249	323,182	31/12/2018
William Kirk	6,894,481	86,819	31/12/2018
Bay Freight	8,101,702	25,860	31/12/2018
Foulger Transport	15,278,457	-1,866,446	31/12/2018
Lambert Brothers Haulage	16,430,853	75,881	31/12/2018
Mark Thompson Transport	23,006,572	623,245	31/12/2018
Panic Transport (Contracts)	14,305,461	229,781	31/12/2018
NC Cammack & Son	7,331,809	80,436	31/12/2018
AKW Global Logistics	28,048,950	901,135	31/12/2018
AKW Global Logistics B'ham	8,479,910	98,955	31/12/2018
AKW Global Warehousing	16,007,887	1,424,50	31/12/2018
Fresh Freight	9,417,484	268,762	31/12/2018
David Hathaway Transport	14,030,138	451,167	31/05/2018
Total	178,628,953	2,723,281	

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